

## Multifamily Monthly Sales

	July 2018	August 2018	September 2018
SOLD	171	213	166
<b>DOM</b>	<b>41</b>	<b>44</b>	<b>48</b>
MEDIAN	\$250,000	\$249,900	\$254,950
<b>LISTINGS</b>	<b>681</b>	<b>672</b>	<b>707</b>
<b>Pendings</b>	<b>347</b>	<b>325</b>	<b>313</b>
<b>Distressed Sales</b>	<b>9</b>	<b>11</b>	<b>5</b>
<b>Med. SP w/o distr</b>	<b>\$250,000</b>	<b>\$250,000</b>	<b>\$257,000</b>
% CHANGE 2017-18			
SOLD	20.42%	23.12%	9.93%
<b>DOM</b>	<b>24.24%</b>	<b>-18.52%</b>	<b>-2.04%</b>
MEDIAN	9.67%	13.59%	15.94%
<b>LISTINGS</b>	<b>24.50%</b>	<b>22.40%</b>	<b>36.22%</b>
<b>Pendings</b>	<b>-15.37%</b>	<b>-20.73%</b>	<b>-26.18%</b>
<b>Distressed Sales</b>	<b>-50.00%</b>	<b>-21.43%</b>	<b>-64.29%</b>
<b>Med. SP w/o distr</b>	<b>6.38%</b>	<b>12.61%</b>	<b>13.02%</b>
% CHANGE 2016-17			
SOLD	142	173	151
<b>DOM</b>	<b>33</b>	<b>54</b>	<b>49</b>
MEDIAN	\$227,950	\$220,000	\$219,900
<b>LISTINGS</b>	<b>547</b>	<b>549</b>	<b>519</b>
<b>Pendings</b>	<b>410</b>	<b>410</b>	<b>424</b>
<b>Distressed Sales</b>	<b>18</b>	<b>14</b>	<b>14</b>
<b>Med. SP w/o distr</b>	<b>\$235,000</b>	<b>\$222,000</b>	<b>\$227,400</b>
% CHANGE 2015-16			
SOLD	8.40%	6.79%	15.27%
<b>DOM</b>	<b>-45.90%</b>	<b>-28.00%</b>	<b>-19.67%</b>
MEDIAN	19.97%	11.25%	22.17%
<b>LISTINGS</b>	<b>-21.41%</b>	<b>-23.96%</b>	<b>-23.45%</b>
<b>Pendings</b>	<b>-3.98%</b>	<b>-6.61%</b>	<b>-8.42%</b>
<b>Distressed Sales</b>	<b>0.00%</b>	<b>-6.67%</b>	<b>-39.13%</b>
<b>Med. SP w/o distr</b>	<b>15.20%</b>	<b>8.29%</b>	<b>15.75%</b>
% CHANGE 2015-16			
SOLD	131	162	131
<b>DOM</b>	<b>61</b>	<b>75</b>	<b>61</b>
MEDIAN	\$190,000	\$197,750	\$180,000
<b>LISTINGS</b>	<b>696</b>	<b>722</b>	<b>678</b>
<b>Pendings</b>	<b>427</b>	<b>439</b>	<b>463</b>
<b>Distressed Sales</b>	<b>18</b>	<b>15</b>	<b>23</b>
<b>Med. SP w/o distr</b>	<b>\$204,000</b>	<b>\$205,000</b>	<b>\$196,450</b>
% CHANGE 2015-16			
SOLD	-9.66%	11.72%	-10.88%
<b>DOM</b>	<b>-23.75%</b>	<b>4.17%</b>	<b>3.39%</b>
MEDIAN	10.14%	9.92%	2.86%
<b>LISTINGS</b>	<b>-22.84%</b>	<b>-15.16%</b>	<b>-17.72%</b>
<b>Pendings</b>	<b>3.39%</b>	<b>8.40%</b>	<b>20.57%</b>
<b>Distressed Sales</b>	<b>-45.45%</b>	<b>-42.31%</b>	<b>27.78%</b>
<b>Med. SP w/o distr</b>	<b>8.45%</b>	<b>9.22%</b>	<b>7.06%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.