

## Multifamily Monthly Sales

	March 2018	April 2018	May 2018
SOLD	147	164	152
<b>DOM</b>	<b>58</b>	<b>52</b>	<b>46</b>
MEDIAN	\$225,000	\$229,500	\$241,107
<b>LISTINGS</b>	<b>461</b>	<b>535</b>	<b>613</b>
<b>Pendings</b>	<b>328</b>	<b>284</b>	<b>330</b>
<b>Distressed Sales</b>	<b>15</b>	<b>20</b>	<b>11</b>
<b>Med. SP w/o distr</b>	<b>\$226,500</b>	<b>\$239,000</b>	<b>\$246,000</b>
% CHANGE 2017-18			
SOLD	4.26%	7.19%	7.80%
<b>DOM</b>	<b>-1.69%</b>	<b>-17.46%</b>	<b>0.00%</b>
MEDIAN	28.57%	19.22%	21.16%
<b>LISTINGS</b>	<b>-4.95%</b>	<b>7.21%</b>	<b>16.10%</b>
<b>Pendings</b>	<b>-14.58%</b>	<b>-16.22%</b>	<b>-7.82%</b>
<b>Distressed Sales</b>	<b>-44.44%</b>	<b>-13.04%</b>	<b>-63.33%</b>
<b>Med. SP w/o distr</b>	<b>16.15%</b>	<b>16.87%</b>	<b>14.42%</b>
	March 2017	April 2017	May 2017
SOLD	141	153	141
<b>DOM</b>	<b>59</b>	<b>63</b>	<b>46</b>
MEDIAN	\$175,000	\$192,500	\$199,000
<b>LISTINGS</b>	<b>485</b>	<b>499</b>	<b>528</b>
<b>Pendings</b>	<b>384</b>	<b>339</b>	<b>358</b>
<b>Distressed Sales</b>	<b>27</b>	<b>23</b>	<b>30</b>
<b>Med. SP w/o distr</b>	<b>\$195,000</b>	<b>\$204,500</b>	<b>\$215,000</b>
% CHANGE 2016-17			
SOLD	20.51%	42.99%	19.49%
<b>DOM</b>	<b>-21.33%</b>	<b>-11.27%</b>	<b>-31.34%</b>
MEDIAN	0.00%	6.94%	10.56%
<b>LISTINGS</b>	<b>-20.88%</b>	<b>-21.79%</b>	<b>-18.52%</b>
<b>Pendings</b>	<b>0.26%</b>	<b>-17.92%</b>	<b>-17.70%</b>
<b>Distressed Sales</b>	<b>68.75%</b>	<b>21.05%</b>	<b>57.89%</b>
<b>Med. SP w/o distr</b>	<b>5.41%</b>	<b>9.36%</b>	<b>10.88%</b>
	March 2016	April 2016	May 2016
SOLD	117	107	118
<b>DOM</b>	<b>75</b>	<b>71</b>	<b>67</b>
MEDIAN	\$175,000	\$180,000	\$180,000
<b>LISTINGS</b>	<b>613</b>	<b>638</b>	<b>648</b>
<b>Pendings</b>	<b>383</b>	<b>413</b>	<b>435</b>
<b>Distressed Sales</b>	<b>16</b>	<b>19</b>	<b>19</b>
<b>Med. SP w/o distr</b>	<b>\$185,000</b>	<b>\$187,000</b>	<b>\$193,900</b>
% CHANGE 2015-16			
SOLD	1.74%	-13.71%	29.67%
<b>DOM</b>	<b>-3.85%</b>	<b>-15.48%</b>	<b>-10.67%</b>
MEDIAN	10.41%	9.89%	18.42%
<b>LISTINGS</b>	<b>-15.33%</b>	<b>-22.67%</b>	<b>-27.03%</b>
<b>Pendings</b>	<b>0.52%</b>	<b>-4.62%</b>	<b>0.00%</b>
<b>Distressed Sales</b>	<b>-40.74%</b>	<b>-47.22%</b>	<b>-24.00%</b>
<b>Med. SP w/o distr</b>	<b>6.47%</b>	<b>3.03%</b>	<b>11.47%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.