

Multifamily Monthly Sales

	January 2018	February 2018	March 2018
SOLD	143	117	147
DOM	41	48	58
MEDIAN	\$225,000	\$228,500	\$225,000
LISTINGS	414	451	461
Pendings	280	294	328
Distressed Sales	14	16	15
Med. SP w/o distr	\$235,000	\$228,500	\$226,500
	% CHANGE 2017-18	% CHANGE 2017-18	% CHANGE 2017-18
SOLD	3.62%	1.74%	4.26%
DOM	-31.67%	-28.36%	-1.69%
MEDIAN	20.16%	26.94%	28.57%
LISTINGS	-19.30%	-5.85%	-4.95%
Pendings	-18.13%	-16.24%	-14.58%
Distressed Sales	-17.65%	-11.11%	-44.44%
Med. SP w/o distr	20.20%	19.32%	16.15%
	January 2017	February 2017	March 2017
SOLD	138	115	141
DOM	60	67	59
MEDIAN	\$187,250	\$180,000	\$175,000
LISTINGS	513	479	485
Pendings	342	351	384
Distressed Sales	17	18	27
Med. SP w/o distr	\$195,500	\$191,500	\$195,000
	% CHANGE 2016-17	% CHANGE 2016-17	% CHANGE 2016-17
SOLD	20.00%	4.55%	20.51%
DOM	-21.05%	-8.22%	-21.33%
MEDIAN	20.81%	9.09%	0.00%
LISTINGS	-13.64%	-20.17%	-20.88%
Pendings	-2.56%	-1.96%	0.26%
Distressed Sales	-39.29%	-25.00%	68.75%
Med. SP w/o distr	8.61%	0.79%	5.41%
	January 2016	February 2016	March 2016
SOLD	115	110	117
DOM	76	73	75
MEDIAN	\$155,000	\$165,000	\$175,000
LISTINGS	594	600	613
Pendings	351	358	383
Distressed Sales	28	24	16
Med. SP w/o distr	\$180,000	\$190,000	\$185,000
	% CHANGE 2015-16	% CHANGE 2015-16	% CHANGE 2015-16
SOLD	16.16%	30.95%	1.74%
DOM	-3.80%	-6.41%	-3.85%
MEDIAN	9.93%	9.63%	10.41%
LISTINGS	-14.78%	-10.85%	-15.33%
Pendings	-4.36%	1.13%	0.52%
Distressed Sales	-22.22%	-4.00%	-40.74%
Med. SP w/o distr	9.09%	14.46%	6.47%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.