

## Multifamily Monthly Sales

	April 2018	May 2018	June 2018
SOLD	164	152	205
<b>DOM</b>	<b>52</b>	<b>46</b>	<b>47</b>
MEDIAN	\$229,500	\$241,107	\$250,000
<b>LISTINGS</b>	<b>535</b>	<b>613</b>	<b>597</b>
<b>Pendings</b>	<b>284</b>	<b>330</b>	<b>341</b>
<b>Distressed Sales</b>	<b>20</b>	<b>11</b>	<b>8</b>
<b>Med. SP w/o distr</b>	<b>\$239,000</b>	<b>\$246,000</b>	<b>\$250,000</b>
% CHANGE 2017-18			
SOLD	7.19%	7.80%	2.50%
<b>DOM</b>	<b>-17.46%</b>	<b>0.00%</b>	<b>-6.00%</b>
MEDIAN	19.22%	21.16%	19.05%
<b>LISTINGS</b>	<b>7.21%</b>	<b>16.10%</b>	<b>13.71%</b>
<b>Pendings</b>	<b>-16.22%</b>	<b>-7.82%</b>	<b>-20.88%</b>
<b>Distressed Sales</b>	<b>-13.04%</b>	<b>-63.33%</b>	<b>-63.64%</b>
<b>Med. SP w/o distr</b>	<b>16.87%</b>	<b>14.42%</b>	<b>16.28%</b>
	April 2017	May 2017	June 2017
SOLD	153	141	200
<b>DOM</b>	<b>63</b>	<b>46</b>	<b>50</b>
MEDIAN	\$192,500	\$199,000	\$210,000
<b>LISTINGS</b>	<b>499</b>	<b>528</b>	<b>525</b>
<b>Pendings</b>	<b>339</b>	<b>358</b>	<b>431</b>
<b>Distressed Sales</b>	<b>23</b>	<b>30</b>	<b>22</b>
<b>Med. SP w/o distr</b>	<b>\$204,500</b>	<b>\$215,000</b>	<b>\$215,000</b>
% CHANGE 2016-17			
SOLD	42.99%	19.49%	29.87%
<b>DOM</b>	<b>-11.27%</b>	<b>-31.34%</b>	<b>-23.08%</b>
MEDIAN	6.94%	10.56%	13.51%
<b>LISTINGS</b>	<b>-21.79%</b>	<b>-18.52%</b>	<b>-22.34%</b>
<b>Pendings</b>	<b>-17.92%</b>	<b>-17.70%</b>	<b>2.13%</b>
<b>Distressed Sales</b>	<b>21.05%</b>	<b>57.89%</b>	<b>4.76%</b>
<b>Med. SP w/o distr</b>	<b>9.36%</b>	<b>10.88%</b>	<b>8.59%</b>
	April 2016	May 2016	June 2016
SOLD	107	118	154
<b>DOM</b>	<b>71</b>	<b>67</b>	<b>65</b>
MEDIAN	\$180,000	\$180,000	\$185,000
<b>LISTINGS</b>	<b>638</b>	<b>648</b>	<b>676</b>
<b>Pendings</b>	<b>413</b>	<b>435</b>	<b>422</b>
<b>Distressed Sales</b>	<b>19</b>	<b>19</b>	<b>21</b>
<b>Med. SP w/o distr</b>	<b>\$187,000</b>	<b>\$193,900</b>	<b>\$198,000</b>
% CHANGE 2015-16			
SOLD	-13.71%	29.67%	0.65%
<b>DOM</b>	<b>-15.48%</b>	<b>-10.67%</b>	<b>-1.52%</b>
MEDIAN	9.89%	18.42%	8.82%
<b>LISTINGS</b>	<b>-22.67%</b>	<b>-27.03%</b>	<b>-24.04%</b>
<b>Pendings</b>	<b>-4.62%</b>	<b>0.00%</b>	<b>-0.24%</b>
<b>Distressed Sales</b>	<b>-47.22%</b>	<b>-24.00%</b>	<b>-38.24%</b>
<b>Med. SP w/o distr</b>	<b>3.03%</b>	<b>11.47%</b>	<b>7.08%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.