

Multifamily Monthly Sales

	December 2017	January 2018	February 2018
SOLD	197	143	117
DOM	50	41	48
MEDIAN	\$225,000	\$225,000	\$228,500
LISTINGS	408	414	451
Pendings	313	280	294
Distressed Sales	22	14	16
Med. SP w/o distr	\$229,999	\$235,000	\$228,500
	% CHANGE 2016-17	% CHANGE 2017-18	% CHANGE 2017-18
SOLD	38.73%	3.62%	1.74%
DOM	-26.47%	-31.67%	-28.36%
MEDIAN	11.41%	20.16%	26.94%
LISTINGS	-20.16%	-19.30%	-5.85%
Pendings	-11.33%	-18.13%	-16.24%
Distressed Sales	69.23%	-17.65%	-11.11%
Med. SP w/o distr	9.52%	20.20%	19.32%
	December 2016	January 2017	February 2017
SOLD	142	138	115
DOM	68	60	67
MEDIAN	\$201,950	\$187,250	\$180,000
LISTINGS	511	513	479
Pendings	353	342	351
Distressed Sales	13	17	18
Med. SP w/o distr	\$210,000	\$195,500	\$191,500
	% CHANGE 2015-16	% CHANGE 2016-17	% CHANGE 2016-17
SOLD	-11.80%	20.00%	4.55%
DOM	-26.88%	-21.05%	-8.22%
MEDIAN	21.29%	20.81%	9.09%
LISTINGS	-16.64%	-13.64%	-20.17%
Pendings	-5.11%	-2.56%	-1.96%
Distressed Sales	-50.00%	-39.29%	-25.00%
Med. SP w/o distr	20.76%	8.61%	0.79%
	November 2015	January 2016	February 2016
SOLD	161	115	110
DOM	93	76	73
MEDIAN	\$166,500	\$155,000	\$165,000
LISTINGS	613	594	600
Pendings	372	351	358
Distressed Sales	26	28	24
Med. SP w/o distr	\$173,900	\$180,000	\$190,000
	% CHANGE 2014-15	% CHANGE 2015-16	% CHANGE 2015-16
SOLD	15.00%	16.16%	30.95%
DOM	32.86%	-3.80%	-6.41%
MEDIAN	19.78%	9.93%	9.63%
LISTINGS	-12.55%	-14.78%	-10.85%
Pendings	6.59%	-4.36%	1.13%
Distressed Sales	-35.00%	-22.22%	-4.00%
Med. SP w/o distr	8.72%	9.09%	14.46%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.