

Multifamily Monthly Sales

	October 2018	November 2018	December 2018
SOLD	190	183	170
DOM	52	54	47
MEDIAN	\$250,950	\$250,000	\$259,450
LISTINGS	627	566	486
Pendings	354	337	277
Distressed Sales	7	6	11
Med. SP w/o distr	\$255,000	\$255,000	\$250,000
% CHANGE 2017-18			
SOLD	6.74%	25.34%	-13.71%
DOM	92.59%	17.39%	-6.00%
MEDIAN	14.35%	7.69%	15.31%
LISTINGS	13.59%	15.98%	19.12%
Pendings	-3.01%	-11.78%	-11.50%
Distressed Sales	-53.33%	-53.85%	-50.00%
Med. SP w/o distr	11.84%	6.25%	8.70%
	October 2017	November 2017	December 2017
SOLD	178	146	197
DOM	27	46	50
MEDIAN	\$219,450	\$232,150	\$225,000
LISTINGS	552	488	408
Pendings	365	382	313
Distressed Sales	15	13	22
Med. SP w/o distr	\$228,000	\$240,000	\$229,999
% CHANGE 2016-17			
SOLD	7.88%	-9.88%	38.73%
DOM	-55.00%	-25.81%	-26.47%
MEDIAN	21.92%	26.86%	11.41%
LISTINGS	-13.07%	-17.71%	-20.16%
Pendings	-14.92%	-1.55%	-11.33%
Distressed Sales	-48.28%	-59.38%	69.23%
Med. SP w/o distr	14.00%	18.81%	9.52%
	October 2016	November 2016	December 2016
SOLD	165	162	142
DOM	60	62	68
MEDIAN	\$180,000	\$183,000	\$201,950
LISTINGS	635	593	511
Pendings	429	388	353
Distressed Sales	29	32	13
Med. SP w/o distr	\$200,000	\$202,000	\$210,000
% CHANGE 2015-16			
SOLD	26.92%	42.11%	-11.80%
DOM	3.45%	-36.08%	-26.88%
MEDIAN	1.12%	4.57%	21.29%
LISTINGS	-16.88%	-17.64%	-16.64%
Pendings	10.00%	5.15%	-5.11%
Distressed Sales	-3.33%	45.45%	-50.00%
Med. SP w/o distr	7.24%	7.05%	20.76%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.