

## Multifamily Monthly Sales

	June 2018	July 2018	August 2018
SOLD	205	171	213
<b>DOM</b>	<b>47</b>	<b>41</b>	<b>44</b>
MEDIAN	\$250,000	\$250,000	\$249,900
<b>LISTINGS</b>	<b>597</b>	<b>681</b>	<b>672</b>
<b>Pendings</b>	<b>341</b>	<b>347</b>	<b>325</b>
<b>Distressed Sales</b>	<b>8</b>	<b>9</b>	<b>11</b>
<b>Med. SP w/o distr</b>	<b>\$250,000</b>	<b>\$250,000</b>	<b>\$250,000</b>
% CHANGE 2017-18			
SOLD	2.50%	20.42%	23.12%
<b>DOM</b>	<b>-6.00%</b>	<b>24.24%</b>	<b>-18.52%</b>
MEDIAN	19.05%	9.67%	13.59%
<b>LISTINGS</b>	<b>13.71%</b>	<b>24.50%</b>	<b>22.40%</b>
<b>Pendings</b>	<b>-20.88%</b>	<b>-15.37%</b>	<b>-20.73%</b>
<b>Distressed Sales</b>	<b>-63.64%</b>	<b>-50.00%</b>	<b>-21.43%</b>
<b>Med. SP w/o distr</b>	<b>16.28%</b>	<b>6.38%</b>	<b>12.61%</b>
% CHANGE 2016-17			
SOLD	200	142	173
<b>DOM</b>	<b>50</b>	<b>33</b>	<b>54</b>
MEDIAN	\$210,000	\$227,950	\$220,000
<b>LISTINGS</b>	<b>525</b>	<b>547</b>	<b>549</b>
<b>Pendings</b>	<b>431</b>	<b>410</b>	<b>410</b>
<b>Distressed Sales</b>	<b>22</b>	<b>18</b>	<b>14</b>
<b>Med. SP w/o distr</b>	<b>\$215,000</b>	<b>\$235,000</b>	<b>\$222,000</b>
% CHANGE 2015-16			
SOLD	0.65%	-9.66%	11.72%
<b>DOM</b>	<b>-1.52%</b>	<b>-23.75%</b>	<b>4.17%</b>
MEDIAN	8.82%	10.14%	9.92%
<b>LISTINGS</b>	<b>-24.04%</b>	<b>-22.84%</b>	<b>-15.16%</b>
<b>Pendings</b>	<b>-0.24%</b>	<b>3.39%</b>	<b>8.40%</b>
<b>Distressed Sales</b>	<b>-38.24%</b>	<b>-45.45%</b>	<b>-42.31%</b>
<b>Med. SP w/o distr</b>	<b>7.08%</b>	<b>8.45%</b>	<b>9.22%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.