

## Multifamily Monthly Sales

	February 2018	March 2018	April 2018
SOLD	117	147	164
<b>DOM</b>	<b>48</b>	<b>58</b>	<b>52</b>
MEDIAN	\$228,500	\$225,000	\$229,500
<b>LISTINGS</b>	<b>451</b>	<b>461</b>	<b>535</b>
<b>Pendings</b>	<b>294</b>	<b>328</b>	<b>284</b>
<b>Distressed Sales</b>	<b>16</b>	<b>15</b>	<b>20</b>
<b>Med. SP w/o distr</b>	<b>\$228,500</b>	<b>\$226,500</b>	<b>\$239,000</b>
% CHANGE 2017-18			
SOLD	1.74%	4.26%	7.19%
<b>DOM</b>	<b>-28.36%</b>	<b>-1.69%</b>	<b>-17.46%</b>
MEDIAN	26.94%	28.57%	19.22%
<b>LISTINGS</b>	<b>-5.85%</b>	<b>-4.95%</b>	<b>7.21%</b>
<b>Pendings</b>	<b>-16.24%</b>	<b>-14.58%</b>	<b>-16.22%</b>
<b>Distressed Sales</b>	<b>-11.11%</b>	<b>-44.44%</b>	<b>-13.04%</b>
<b>Med. SP w/o distr</b>	<b>19.32%</b>	<b>16.15%</b>	<b>16.87%</b>
	February 2017	March 2017	April 2017
SOLD	115	141	153
<b>DOM</b>	<b>67</b>	<b>59</b>	<b>63</b>
MEDIAN	\$180,000	\$175,000	\$192,500
<b>LISTINGS</b>	<b>479</b>	<b>485</b>	<b>499</b>
<b>Pendings</b>	<b>351</b>	<b>384</b>	<b>339</b>
<b>Distressed Sales</b>	<b>18</b>	<b>27</b>	<b>23</b>
<b>Med. SP w/o distr</b>	<b>\$191,500</b>	<b>\$195,000</b>	<b>\$204,500</b>
% CHANGE 2016-17			
SOLD	4.55%	20.51%	42.99%
<b>DOM</b>	<b>-8.22%</b>	<b>-21.33%</b>	<b>-11.27%</b>
MEDIAN	9.09%	0.00%	6.94%
<b>LISTINGS</b>	<b>-20.17%</b>	<b>-20.88%</b>	<b>-21.79%</b>
<b>Pendings</b>	<b>-1.96%</b>	<b>0.26%</b>	<b>-17.92%</b>
<b>Distressed Sales</b>	<b>-25.00%</b>	<b>68.75%</b>	<b>21.05%</b>
<b>Med. SP w/o distr</b>	<b>0.79%</b>	<b>5.41%</b>	<b>9.36%</b>
	February 2016	March 2016	April 2016
SOLD	110	117	107
<b>DOM</b>	<b>73</b>	<b>75</b>	<b>71</b>
MEDIAN	\$165,000	\$175,000	\$180,000
<b>LISTINGS</b>	<b>600</b>	<b>613</b>	<b>638</b>
<b>Pendings</b>	<b>358</b>	<b>383</b>	<b>413</b>
<b>Distressed Sales</b>	<b>24</b>	<b>16</b>	<b>19</b>
<b>Med. SP w/o distr</b>	<b>\$190,000</b>	<b>\$185,000</b>	<b>\$187,000</b>
% CHANGE 2015-16			
SOLD	30.95%	1.74%	-13.71%
<b>DOM</b>	<b>-6.41%</b>	<b>-3.85%</b>	<b>-15.48%</b>
MEDIAN	9.63%	10.41%	9.89%
<b>LISTINGS</b>	<b>-10.85%</b>	<b>-15.33%</b>	<b>-22.67%</b>
<b>Pendings</b>	<b>1.13%</b>	<b>0.52%</b>	<b>-4.62%</b>
<b>Distressed Sales</b>	<b>-4.00%</b>	<b>-40.74%</b>	<b>-47.22%</b>
<b>Med. SP w/o distr</b>	<b>14.46%</b>	<b>6.47%</b>	<b>3.03%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.